Annual General Shareholder Meeting





SAF-HOLLAND - Business Units at a Glance



































Business Unit Trailer Systems

Sales 2010: EUR 323mn (51% of group sales)

- Axle Systems
- Landing Gears
- Kingpins and Coupling Products
- Suspensions



Business Unit Powered Vehicle Systems

Sales 2010: EUR 127mn (20% of group sales)

- Fifth Wheels
- Suspensions (Truck, Bus & RV)
- Tag Axles



Business Unit Aftermarket

Sales 2010: EUR 181mn (29% of group sales)

Global Aftermarket and Service Network





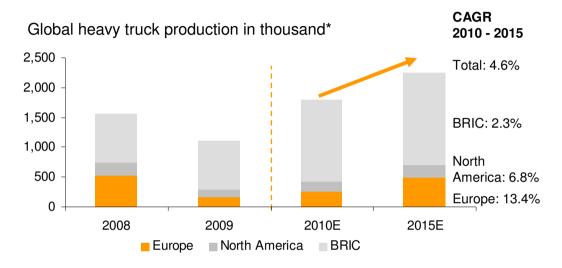
Investment Highlights

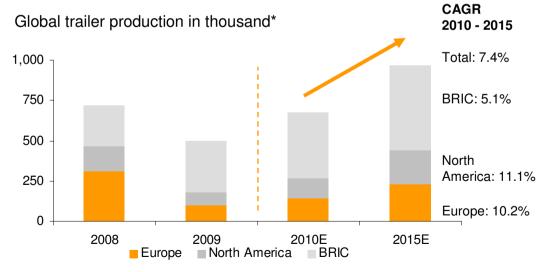


- Globally strong market positions in attractive oligopolistic markets
- 2 Global reach and density of service network
- Strong brand, reputation for quality and technology expertise
- Significantly improved cost structure and successful restructuring
- Broad customer base and longstanding customer relationships
- Experienced and highly qualified management team



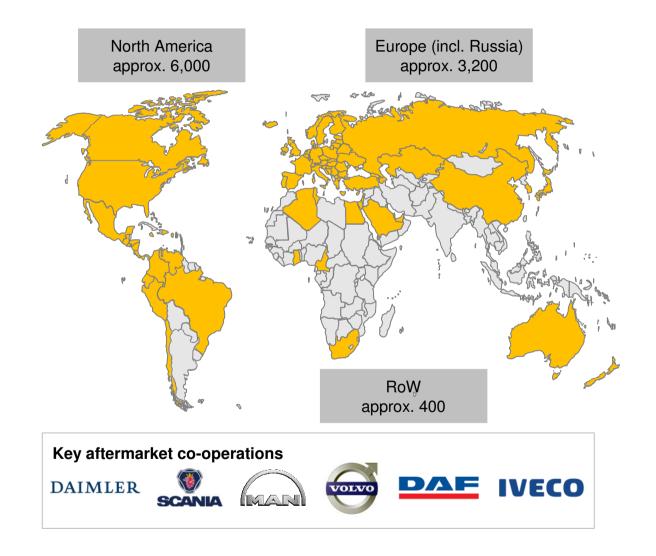
Globally strong market position in attractive oligopolistic markets





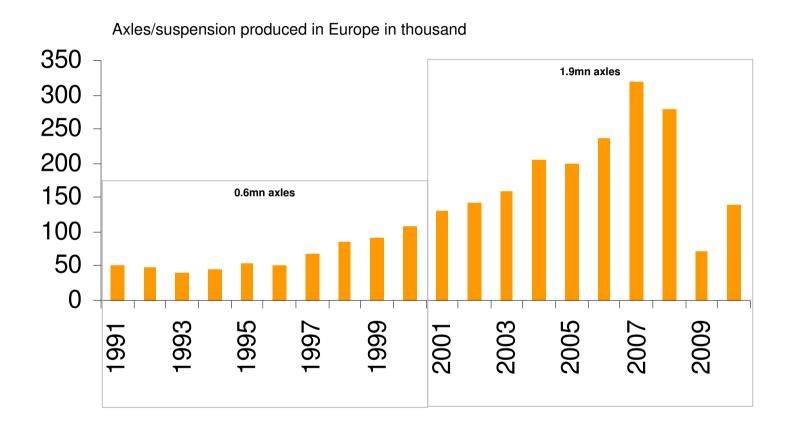


Global reach and density of service network



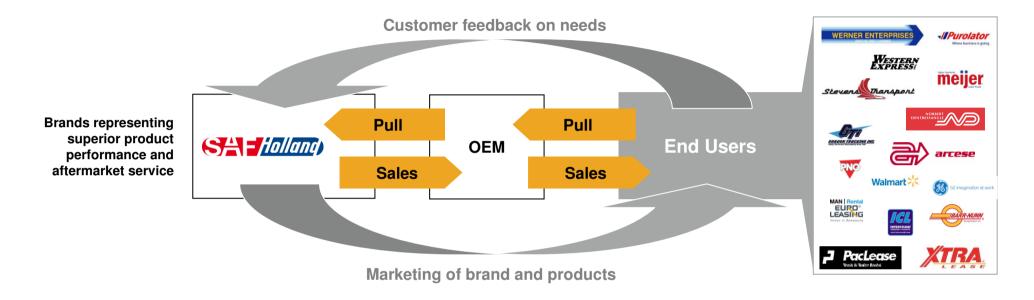


Global reach and density of service network





Strong brand, reputation for quality and technology expertise



Axle Systems – Approx. 80% of the purchasing decisions are specified by end user



Investment Highlights - Broad customer base and longstanding customer relationships







Long-term OEM relationships

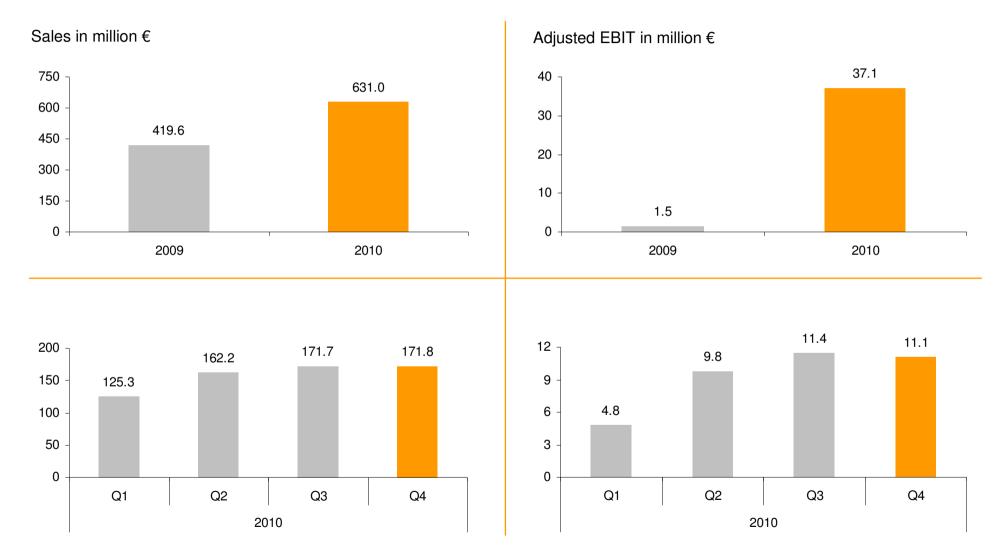
- Strong relationships over decades with key OEMs worldwide.
- Framework agreements with European trailer manufacturers for several years.
- · Aftermarket agreements with major OEMs.

Fragmented customer base

- Trailer OEMs approximately 300 in Europe and 350 in North America.
- No single customer contributed more than 10% of revenues 2010.
- Multi-year volume contracts with major OEMs.

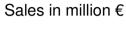


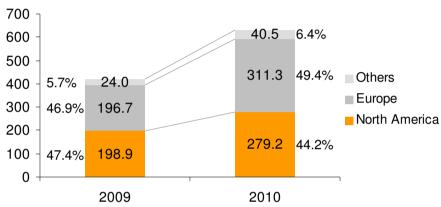
Business Performance – Group sales and group adjusted EBIT



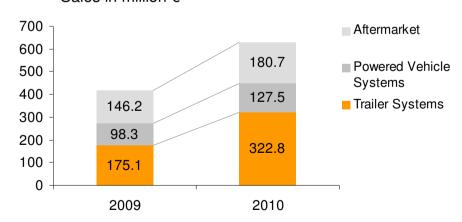


Business Performance – Group sales per region and business unit





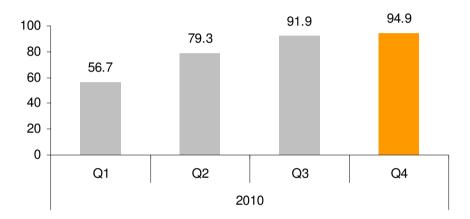
Sales in million €



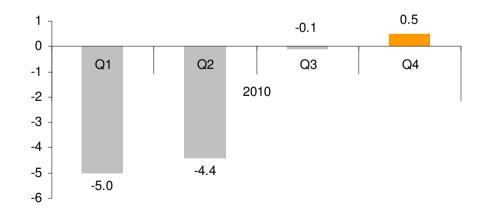


Business Performance – Trailer Systems

Sales in million €



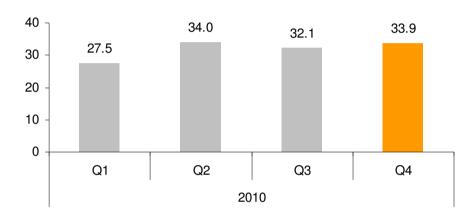
Adjusted EBIT in million €



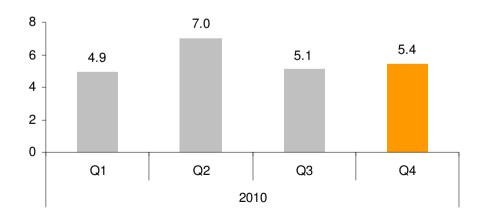


Business Performance – Powered Vehicle Systems

Sales in million €



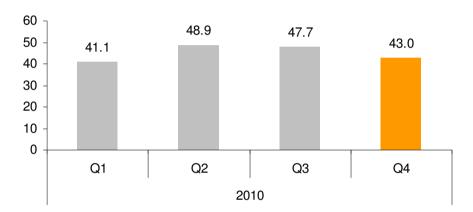
Adjusted EBIT in million €



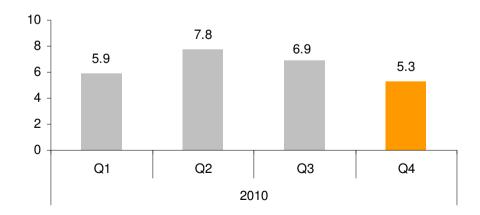


Business Performance – Aftermarket

Sales in million €



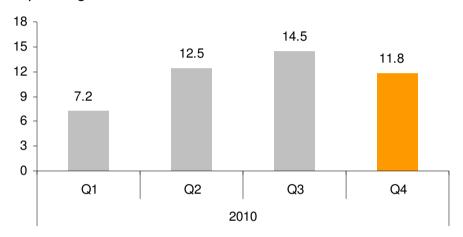
Adjusted EBIT in million €





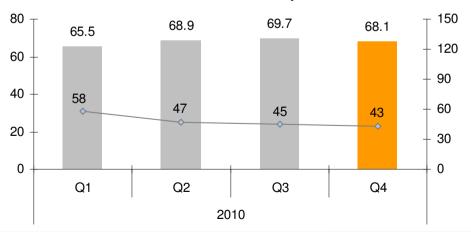
Business Performance - Operating Cash Flow

Operating cash flow before income tax in million €



Inventories in million €

Days of inventories outstanding





Milestones 2010/2011

1	Continuous improvement of productivity	ongoing
2	Inventory management/target of 2010 exceeded	ongoing
3	Product innovations/start of production in Europe and North America	2011
4	Introduction of complete product range of Trailer Systems in the USA at Mid America Show	2011
5	Restructuring of the Brazilian site	ongoing
5	Restructuring of the Brazilian site Consolidation of the two sites Jinan and Xiamen in China Starting with the inhouse axle production in Xiamen	ongoing √
	Consolidation of the two sites Jinan and Xiamen in China	1



Amendment of Loan Agreement

1

The adjustment of the credit agreement is subject to:

- The execution of a capital increase with a volume of at least EUR 90 million by the end of October 2011.
- 85% of gross proceeds of at least EUR 90 million as well as 50% of gross proceeds for any amount above EUR 90 million shall be used for the proportionate repayment of the loans.

2

Significant reduction in interest margin

- Interest margin of 5.95% will be reduced by 1.5% in a first step.
- Further reductions in the interest margin will take effect depending on the development of the company's key leverage ratios.
- Deletion of PIK margin.

3

Easing of financing conditions

• The banking syndicate has waived the opportunity of a simplified liquidation of securities.

4

Factoring basket

• Factoring in an amount up to EUR 10 million is possible.

5

Financial covenants

- Total Net Debt/Consolidated EBITDA, Consolidated EBITDA/Consolidated Net Interest Expense, Equity Ratio
- Headroom of up to 25%.

6

Capex

• Sufficient headroom to achieve the strategic goals.



Shareholder Structure after the Capital Increase

Basic Data Share as of March 31, 2011

ISIN LU0307018795

Number of shares 41.237.375.

(previous: 20.702.275)

Closing price 7.70 Euro

Market Capitalization 317,53 million Euro



Outlook 2011

SAF-HOLLAND expects the market growth seen in recent months to continue in 2011:

- Against this background and subject to the impact of the recent events in Japan,
 the Group anticipates growth of up to 20 percent in 2011.
- Earnings are also expected to improve but it must be kept in mind that during a return to normal market volumes, the customer and product mix tends to shift to low-margin standard products.
- Based on the currently positive outlooks from the market research institutes, we expect that our Group will grow further in 2012.



Financial Targets

Sales
• € 1 billion

Earnings
• 10% adj. EBIT margin

Net Working Cap
• < 10% of sales</td>

Capex
• approx. 2% of sales



Thank you for your attention

