

Company Profile

SAF-HOLLAND is the largest independent supplier to the commercial vehicle market in Europe. The Company is one of the world's leading manufacturers and suppliers of chassis-related systems and components primarily for trailers, trucks, buses, and recreational vehicles. SAF-HOLLAND is one of the few suppliers in the truck and trailer industry that is internationally positioned in almost all markets worldwide. The product range comprises axle and suspension systems, fifth wheels, kingpins and landing gears – marketed under the brands SAF, Holland, and Neway. SAF-HOLLAND sells its products to Original Equipment Manufacturers (OEMs) on six continents. In the aftermarket, the Group sells spare parts to the Original Equipment Service (OES) of the manufacturers and to end customers and service centers through its own extensive global service and distribution network. SAF-HOLLAND S.A., the holding company of German based SAF-HOLLAND GmbH, is headquartered in Luxembourg and listed on the Frankfurt Stock Exchange.

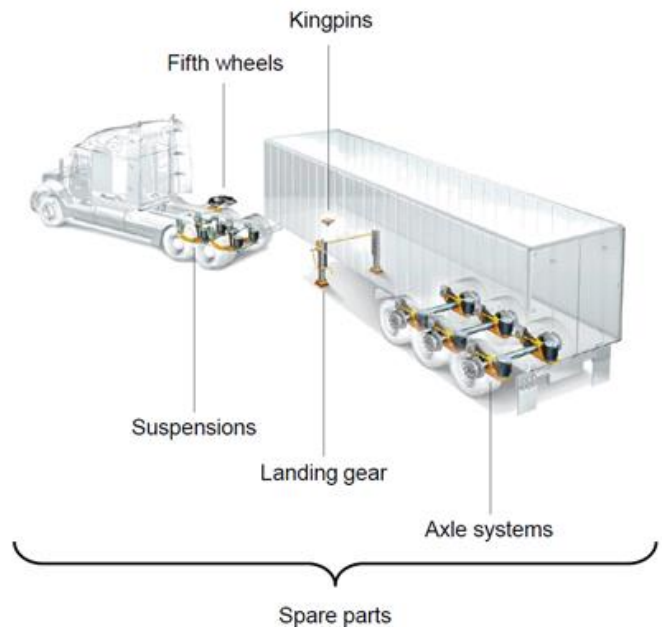
Product Brands

- **SAF:** Trailer axles and suspension systems
- **Holland:** Coupling and lifting technology
- **NEWAY:** Suspensions for vocational trucks and buses

Management

- **Detlef Borghardt**
Chief Executive Officer (CEO) & President Region APAC/China
- **Dr. Matthias Heiden**
Chief Financial Officer (CFO)
- **Arne Joern**
Chief Operating Officer (COO)
- **Alexander Geis**
President Region EMEA/India
- **Steffen Schewerda**
President Region Americas
- **Guoxin Mao**
President Region China

Key components and systems



Business Mission

- We make the greatest possible contribution to the success of our customers in the global commercial vehicle industry. We manage the company with a long-term view and achieve appropriate returns.
- We are an attractive employer, offering our employees challenging tasks and rewarding development prospects.
- We aim at being the ultimate supplier of excellent components, systems and services, which drive the success of our fleet customers in the global commercial vehicle industry.

Key Figures 2016

- Sales: EUR 1,042.0 million
- Adjusted EBIT: EUR 90.4 million
- Adjusted EBIT margin 8.7 %
- Net profit: EUR 43.5 million
- Employees: 3,259

Strategic Growth Areas

- Axle and suspension systems for trailers (Europe and North America)
- Truck and bus suspension systems (worldwide)
- New markets (primarily in Asia-Pacific, the Middle East and Africa)
- Aftermarket (worldwide)

History

- 2006** SAF-HOLLAND established by the merger of German Otto Sauer Achsenfabrik GmbH and North American Holland Group Inc.
- 2007** Initial Public Offering of SAF-HOLLAND at the Frankfurt Stock Exchange (Prime Standard)
- 2008** Acquisition of Georg Fischer Verkehrstechnik GmbH (second largest manufacturer of fifth wheels in Europe and the kingpin business of US supplier, Austin-Westran)
- 2010** Private equity company Pamplona Capital Partners I, LP sells its remaining share (34.5%)
- 2010** Admission of SAF-HOLLAND share into small cap index SDAX of Frankfurt Stock Exchange
- 2013** Acquisition of bus suspension specialists Corpco Beijing Technology and Development Co., Ltd.
- 2016** Acquisition of Brazilian manufacturer of suspension systems KLL Equipamentos para Transporte Ltda

Customers

Key OE customers producing trucks & trailers



End customers using trucks and trailers

